

COST SHEET

RFP 124065 O5 – ONE RED Ag Data Bank and Grants Program

Bidder Information

Organization Name:	Full Value Agriculture, Inc.
Address:	2120 South 72nd Street, Ste. 800 Omaha, NE 68124
Contact Name:	T. Hank Robinson, Ph.D. Executive Director
Phone / Email:	hank@aksarben.org 402-680-3790

SECTION A: TOTAL COST SUMMARY

Section A establishes the maximum not-to-exceed amounts for each Deliverable and for the Contract as a whole. Under no circumstances shall the State be obligated to pay amounts in excess of the Deliverable or total amounts listed in this Section, unless expressly authorized by a written Contract Amendment executed by the State.

Enter total not-to-exceed time and material proposed costs by Deliverable. Be sure to consider and incorporate all labor, materials, subcontracts, and other direct costs into the proposed total for each Deliverable. Totals included in each Deliverable row below shall match each respective Deliverable breakdown in Section C.

Deliverable	Total
1. CI Data Bank Platform	\$4,088,790
2. Grant Program Interface Platform	\$4,794,830
3. Program Support	\$4,071,280
Bid TOTAL	\$12,954,900

SECTION B: LABOR RATE SCHEDULE

Provide fully-loaded hourly rates for each labor category. Rates must remain fixed for the contract term. Please add additional rows as needed to include all major participating labor categories for your organization.

Labor Category	Hourly Rate	Estimated Category Hours	Estimated Category Cost
Management / Executive			
Program Executive	\$225	6,080	\$1,368,000
Technical Staff			
IT Senior Mgr	\$295	714	\$210,630
IT Cybersecurity Adv.	\$285	220	\$62,700
IT Program Mgr	\$280	1,800	\$504,000
IT Associate Program Mgr	\$260	2,060	\$535,600
IT Solution Architect	\$225	10,152	\$2,284,200
IT Senior Designer	\$200	320	\$64,000
IT Junior Designer	\$180	0	\$0
IT Senior Dev.	\$150	7,000	\$1,050,000
IT Dev.	\$125	7,480	\$935,000
IT Task Analyst	\$115	0	\$0
IT Junior Dev.	\$100	728	\$72,800
QA Engineer	\$100	1,599	\$159,900
Program Staff			
Program Senior Mgr	\$335	1,120	\$375,200
Program Mgr	\$290	660	\$191,400
Program Associate Mgr	\$260	1,600	\$416,000

Labor Category	Hourly Rate	Estimated Category Hours	Estimated Category Cost
Senior Program Support	\$175	0	\$0
Program Operations Lead	\$160	6,560	\$1,049,600
Support Staff			
Project Analyst	\$140	0	\$0
Business Analyst	\$115	0	\$0
Service Prov. & Data Coord.	\$110	6,560	\$721,600
Grant Administrator	\$100	5,920	\$592,000
Comm.& Outreach Coord.	\$85	6,000	\$510,000
QA Support	\$75	0	\$0
Other (specify)			
Program Advisor	\$315	20	\$6,300

Notes:

- Labor Rate Schedule reflects labor-only costs; total contract value includes additional non-labor costs (e.g., software licensing and infrastructure) as detailed in Sections A and C.
- Labor categories with zero estimated hours reflect optional labor categories available to support program delivery, with all work performed within the not-to-exceed contract limits.

SECTION C: COST DETAIL

All costs proposed in this Section are for cost detail and evaluation purposes and are subject to the not-to-exceed limits established in Section A.

Provide cost breakdown for each Deliverable. Totals must match Deliverable totals in Section A.

Deliverable 1: CI Data Bank Platform

Cost Item	Sub-contractor Cost (if any)	Admin Costs	Item Bid Total	Notes
1.1: System Design and Development	\$1,286,290	\$0	\$1,286,290	MillPont-led system architecture and development, including integration of second-tier components such as the Appsky producer account management system, API integrations, and core data infrastructure
1.2: Data Security and Privacy	\$228,000	\$0	\$228,000	Data protection, access controls, and security compliance aligned with overall program security framework
1.3: Payment Processing Integration	\$170,000	\$0	\$170,000	Payment processing functionality is implemented within Deliverable 2 (Grant Program Interface Platform)
1.4: System Validation and Quality Assurance	\$219,900	\$0	\$219,900	Component-level validation supporting overall QA/QAPP framework led under Deliverable 2
1.5: User Training & Support	\$0	\$0	\$0	Training and user support functions are included within Deliverables 2 and 3
1.6: Data Reporting and Analytics	\$424,600	\$0	\$424,600	Analytics, reporting pipelines, and support for scenario modeling tool functionality as described in Attachment A
1.7: Maintenance and Updates	\$660,000	\$0	\$660,000	Ongoing platform support, enhancements, and

Cost Item	Sub-contractor Cost (if any)	Admin Costs	Item Bid Total	Notes
				maintenance across full contract term (Run phase)
[1.8 License Fees]	\$1,100,000	\$0	\$1,100,000	METI Global licensing fees
DELIVERABLE 1 TOTALS	\$4,088,790	\$0	\$4,088,790	

Deliverable 2: Grant Program Interface Platform

Cost Item	Sub-contractor Cost (if any)	Admin Costs	Item Bid Total	Notes
2.1: System Design & Development	\$637,270	\$0	\$637,270	Grant platform configuration, workflows, and integration with CI Data Bank Platform
2.2: Data Security and Privacy	\$51,300	\$0	\$51,300	Security controls, user authentication, and compliance
2.3: Payment Processing Integration	\$64,050	\$0	\$64,050	Integration endpoints for payment systems; broader payment workflows, validation, and processing are included within system design (2.1) and maintenance/operations (2.7)
2.4: System Validation and Quality Assurance	\$829,020	\$0	\$829,020	Program-wide QA/QAPP governance, validation, and acceptance criteria across all systems
2.5: User Training & Support	\$131,360	\$0	\$131,360	User onboarding, training materials, and help desk support
2.6: Data Reporting and Analytics	\$131,120	\$0	\$131,120	Reporting dashboards, performance tracking, and integration with scenario modeling outputs
2.7: Maintenance and Updates	\$2,279,710	\$0	\$2,279,710	Ongoing operations, maintenance, enhancements, and system support across full contract term (Run phase)
[2.8 License Fees]	\$671,000	\$0	\$671,000	ServiceNow / GovConnect licensing
DELIVERABLE 2 TOTALS	\$4,794,830	\$0	\$4,794,830	

Deliverable 3: Program Support

Cost Item	Sub-contractor Cost (if any)	Admin Costs	Item Bid Total	Notes
3.1: Program Support	\$0	\$1,329,000	\$1,329,000	
3.2: Communication Support	\$0	\$484,300	\$484,300	
3.3: Sub-Contract Management	\$0	\$934,500	\$934,500	
3.4: Data Security Management	\$0	\$0	\$0	
3.5: Grant Program Implementation	\$0	\$562,200	\$562,200	
3.6: Documentation and Reporting	\$0	\$0	\$0	
3.7: Approved Service Provider Coordination (ASP)	\$0	\$686,280	\$686,280	
[3.8 AWS Fees]	\$75,000	\$0	\$75,000	
DELIVERABLE 3 TOTALS	\$75,000	\$3,996,280	\$4,071,280	

SECTION D: SUBCONTRACT SUMMARY

List all proposed subcontractors, their scope of work, and estimated costs. Costs should be included in the appropriate Deliverable totals above.

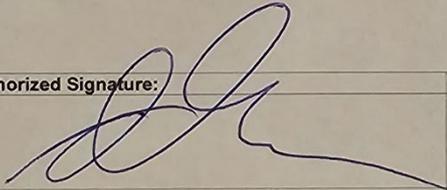
Subcontractor Name	Deliverable	Scope of Work	Estimated Cost	% of Total
MillPont	Ag Data Bank	Design, development, and operation of the CI data infrastructure, including data ingestion, validation, storage, and integration with approved service provider systems. Supports emissions modeling inputs and data standardization.	\$4,088,790	46%
Deloitte	Grant Program Digital Interface	Design, configuration, and operation of the grant management and payment processing environment. Responsibilities include application intake workflows, eligibility support, award administration, payment claim preparation, and reporting outputs. Ensures system validation, audit readiness, and alignment with program compliance requirements.	\$4,794,830	54%
TOTAL SUBCONTRACTS			\$8,883,620	100%

SECTION E: COST PROPOSAL CERTIFICATION

SECTION E: COST PROPOSAL CERTIFICATION

By signing below, the authorized representative certifies that:

1. All costs presented in this proposal are accurate, complete, and represent the Bidder's best estimate of the resources required to perform the work described in the RFP.
2. The Total Cost in Section A includes all costs necessary to perform all work as described in the Scope of Work.
3. The Bidder acknowledges that the Deliverable totals and Bid Total identified in Section A represent firm not-to-exceed amounts for the Contract term, and that no costs in excess of those amounts shall be incurred or reimbursed without prior written authorization through a formal Contract Amendment.
4. Labor rates in Section B are fully-loaded rates that include salary, fringe benefits, overhead, general and administrative costs, and profit. These rates will be used for all deliverables including any change orders or contract modifications.
5. **The Bidder understands that each Deliverable may be activated via written amendment at the State's discretion, based on program needs and available funding.**
6. The Bidder has reviewed all federal requirements applicable to this EPA-funded program, including 2 CFR Part 200, and can comply with all flow-down provisions.
7. All proposed subcontractors have been identified and their costs are included in the Area totals.
8. This pricing is firm and valid for one hundred eighty (180) days from the proposal due date.
9. The Bidder has not engaged in any collusion or other anti-competitive practices in connection with this proposal.

Authorized Signature: 	Date: 2/22/2026
Printed Name: T. Hank Robinson	Title: President
Organization: Full Value Agriculture, Inc.	Phone: 402-680-3790